

RENT Programme

(updated November 10, 2004)

Conference venue: Copenhagen Business School
Dalgas Have 15
2000 Frederiksberg

Conference Office: SØ-071

Study & Meeting rooms: SØ-023
SØ-041

Wednesday November 24:

8.30 – 16.00: Doctoral seminar on entrepreneurship and small business. Chairmen Poul Rind Christensen & Mette Mønsted, LOK Research Center. Dalgas Have 15, 2000 Frederiksberg, room 2V071.

15.30-18.00: Registration of RENT conference participants by the main entrance, Dalgas Have 15.

19.00-21.00: Reception at the City Hall of Copenhagen, Rådhuset, 1599 Copenhagen V. Participants will be given a card for free transportation with bus, train or metro within the city centre and Frederiksberg.

Thursday November 25:

8.00-9.00: Registration by the main entrance, Dalgas Have 15.

Room SC-033:

9.00-9.15: Welcome by Flemming Poulfelt (Professor, Chair of Local Organising Committee, LOK Research Center), (Finn Junge-Jensen (President, Copenhagen Business School), and Antti Paasio (Director of Business Research and Development Centre, Turku School of Economics and Business Administration, President of ECSB).

9.15-10.00: Howard E. Aldrich, Professor, University of North Carolina: *Convergence, Divergence, or Emergence: Three decades of research in entrepreneurship in Europe and North America.*

10.00-10.30: Coffee break

10.30-12.30: Sessions 1-8

Stream: Innovation and Entrepreneurship
Session 1: Innovation through Cooperation
(Room SØ-029)

Chair: Svante Brunåker, University College of Gävle

Bottom Up-Driven Business Incubation: Motives and Mechanisms

Anne Bøllingtoft, Aarhus School of Business.

Innovation through Cooperation in SMEs: The Central Role of Entrepreneurial Dynamism.

Frédéric Huet, University of Technology of Compiègne

Innovation and the Characteristics of Cooperating and Non-cooperating Small Firms.

Mark Freel, University of Edinburgh Management School.

Strategic Innovation . Linking Government Intention to Business Practice.

M. McGuigan & J. Henderson, Queen's University Belfast.

E-Commerce Adoption by SMEs Investigated as a Multi-level Phenomenon.

Maryse J. Brand & Eelko K.R.E. Huizingh, University of Groningen

Stream: Change and Renewal in SMEs

Session 2: Strategic Decision-Making Processes in SMEs
(Room SØ-020)

Chair: Bo Eriksen University of Southern Denmark

Clarifying the Concept of Change - a Strategic Management Perspective on Change in Smes.

Jim Andersén, Mälardalen University.

Success Dimensions of Business Development Projects in SMEs

Helena Forsman, Lappeenranta University of Technology.

Entrepreneurial Business Entry: insights from the Entrepreneurship Strategic Management Interface

María Ripollés-Melia & Luz Sánchez-Peinado, Universitat Jaume I.

Strategic Decision-Making in Small Firms: Towards a Typology of Entrepreneurial Decision-Makers.

Petra Gibcus, EIM Small business research and consultancy, Patrick A. M. Vermeulen, Tilburg University & Jeroen P. J. de Jong, EIM Small business research and consultancy.

An Exploratory Analysis of the Decision-Making Process Pursued by Entrepreneurs in Selecting their Exit Strategy.

Vanessa MacWhirter David Smith & Stefania Zerbinati, University of Portsmouth.

Dynamic Capability and Strategic Entrepreneurship - the Need for Industry-Differentiated Government Support Programs.

Odd Jarl Borch & Einar Lier Madsen, Bodo Graduate School of Business,

Stream: The Internationalization of SMEs:
Session 3: International Strategies in SMEs
(Room SØ-065)

Chair: Frédéric Delmar, Stockholm School of Economics

Local, Global and Combination Strategies for Smaller Firms.
Henrik Sornn-Friese, Copenhagen Business School.

Understanding Foreign Trade Partners: Decision-Maker Characteristics in International SMEs in the East of England.

Deborah Knowles & Terry Mughan, Anglia Polytechnic University & Lester Lloyd-Reason, International Enterprise Strategy.

Internationalization of New Ventures – Mediating Role of Entrepreneur and Top Management Team Experience
Johanna Pulkkinen, University of Vaasa.

French Small and Medium-sized Enterprises and International Markets: Proximity and Relocation.
Martine Boutary, Toulouse Business School.

Stream: Growth
Session 4: Exploring Growth Processes
(Room SØ-014)

Chair: Kenneth Husted, Copenhagen Business School

Growth Expectations of Entrepreneurs in the Formative Phases of Firms: Cross-Sectional and Longitudinal Analysis.
Thomas Schøtt & Torben Bager, University of Southern Denmark.

New Firm Growth: Exploring Processes and Paths.
Elizabeth Garnsey, University of Cambridge, Erik Stam, Erasmus University Rotterdam and University of Utrecht & Paul Heffernan, University of Cambridge.

Differences in Cognitive Maps and Perceptions of Entrepreneurial Growth: An Experimental Study.
Malin Brännback, Åbo Akademi University, Alan Carsrud, Florida International University, Isa Hudd, Åbo Akademi University, Leif Nordberg, Åbo Akademi University & Maija Renko, Turku School of Economics and Business Administration.

How about Expanding the Business? Analysing Entrepreneurs' Attitudes toward Growth.
Jarna Heinonen & Tommi Pukkinen, Turku School of Economics and Business Administration.

Growth Orientation of Owners of Rural SMEs.
Laura Galloway, Robbie Mochrie & Eleanor Donnelly, Heriot-Watt University.

Stream: Minorities Entrepreneurship:

**Session 5: Being a Woman – Images of Women’s Entrepreneurship
(Room SØ-044)**

Chair: Carin Holmquist, Stockholm School of Economics

Being a Woman – a Disadvantage for new Venture Growth? A Gender Perspective.

Erich J. Schwarz, Daniela A. Almer-Jarz & Robert J. Breiteneker, University of Klagenfurt.

Ethnic and Women Entrepreneurship : A French Dialectical and Teleological Modelization.

Thierry Levy-Tadjine, Université du Sud-Toulon.

Female Entrepreneurs and Financing.

Annie Cornet & Christina Constantinidis, University of Liège.

Images of Women’s Entrepreneurship: Do Pictures Speak Louder than Words?

Helle Neergaard, Aarhus School of Business & Robert Smith, Aberdeen Business School.

Gender and the Use of Business Advice.

Paul J. A. Robson, Aberdeen Business School Robert Gordon University, Sarah L. Jack, University of Aberdeen Business School & Mark S Freel, Management School University of Edinburgh.

Stream: Managing Knowledge Processes in SMEs:

**Session 6: Knowledge Management and Learning in an SME Context
(Room SØ-046)**

Chair: Dylan Jones-Evans, North East Wales Institute

Exploring the Role of Experience in the Process of Entrepreneurial Learning.

Diamanto Politis, Lund University & Jonas Gabrielsson, Norwegian School of Management.

Pressures for Learning and Intrapreneurship as Challenges in a Manufacturing Company.

Tuija Oikarinen & Timo Pihkala, Lappeenranta University of Technology.

Knowledge Management as Internal Corporate Venturing – An Empirical Study of the Unfolding of an Autonomous Process.

Annemette L. Kjærgaard, Copenhagen Business School.

New Perspective of Corporate Governing from Corporate Entrepreneurship Viewpoint.

Mariusz Bratnicki & Rafal Kozlowski, The Karol Adamiecki University of Economics in Katowice.

Small Firms Relationships and Knowledge Acquisition. An Empirical Investigation.

Mariachiara Colucci & Manuela Presutti, University of Bologna.

Stream: Family Business

**Session 7: Performance in Family-Owned Firms
(Room SØ-049)**

Chair: José Veciana, Universidad Autónoma de Barcelona

Identification of Different Types of Private Family Firms

Paul Westhead, Nottingham University Business School & Carole Howorth, Lancaster University Management School.

Interactive Film Workshop: The Complexities of Process and Relationship in the Small Family Firm: "It's Not Your Business!"

Denise Fletcher & Tony Watson, Nottingham Business School.

Change in Hand Over Sphere - A Comparison of the Situation and Estimations of the Predecessors.

Klaus Ballarini & Detlef Keese, University of Mannheim.

The Entrepreneur as a Social Embedded Individual: An Exploratory Study of the Interaction between the Entrepreneur and the Household

Elisabet Ljunggren, Nordland Research Institute.

The Impact of Venture Capital Financing on Family Business.

Jorge Silva, University of Jyväskylä.

Stream: Corporate Venturing:

**Session 8: Venture Capital and Risk
(Room SØ-052)**

Chair: Johan Gaddefors, University of Gävle

Business Angels' Investment Preferences. Early-Stage Investors - Are they Different?

Nils Månsson & Hans Landström, Lund University.

The Perceived Risk of Business Angels Investing in Start-Ups.

Tobias Kollmann, University of Kiel.

Capital Structure and Preferences in Young Technology Based Firms - The Case of Biotechnology and Biomedical Firms.

Lillian Waagø, Norwegian University of Science and Technology.

Risk and Uncertainty Reduction of Venture Capital Investments in High Technology SMEs – an Analysis Based on the Informational Economics.

Andreas Kuckertz, University of Kiel.

The Optimal Level of Diversification in Venture Capital Funds.

Ulrich Lossen, Ludwig-Maximilians-University Munich.

12.30-13.30: Lunch

13.30-15.30: Sessions 9 - 15

Stream: Innovation and Entrepreneurship:
Session 9: Innovation, Growth and Performance
(Room SØ-029)

Chair: Alain Fayolle, E.M Lyon

High-Tech Entrepreneurship and Growth: Myths and Facts.

Helle Neergaard, Henning Madsen & John P. Ulhøi, Aarhus School of Business.

Measuring Innovative Performance in SMEs: An Empirical Comparison of Input, Process, and Output Indicators.

Elias Carayannis, George Washington University, Rudolf Dömötör & Christoph Hienerth, Vienna University of Economics and Business Administration.

Determinants of Product Innovation in Small Firms: A Comparison across Industries.

Jeroen P. J. de Jong, EIM Small Business research and consultancy & Patrick A. M. Vermeulen, Tilburg University.

The Managed Interaction between Innovation and Learning

Reinhard Lund, Aalborg University.

Is Creative Destruction Really Creative? The Impact of Innovation Adoption on The Vitality Rate of organizations

Guiseppa Pagani, University of Lugano & Visentin Fabiana, Venice International University.

Stream: Change and Renewal in SMEs:
Session 10: Organizational Changes in SMEs
(Room SØ-020)

Chair: Jesper Lindgaard Christensen, Aalborg University

The Influence of Organizational Climate and Information Processing on Organizational Inertia.

Bo Eriksen, University of Southern Denmark.

Firm Size and Flexibility: When Less is More.

N.P. van der Weerdt, H.W. Volberda & E. Verwaal, Erasmus University Rotterdam.

Categorizing Opportunity and its Implications for Management.

Kent Thorén & Terrence E. Brown, Stockholm School of Entrepreneurship.

Organisational Change Requirements for Advanced Manufacturing Technology (Amt) Implementation

Peter Dorrington & Andrew Walters, University of Wales.

A Supplier Development Programme: Learning and Managing Change in Smes.

Sharon Williams, Cardiff University.

Stream: The Internationalization of SMEs

**Session 11: Internationalization of SMEs – Different Country Perspectives
(Room SØ-065)**

Chair: Henrik Sornn-Friese, Copenhagen Business School

The Effect of EU Enlargement on SMEs in the European Union; a Netherlands Perspective

Jolanda Hessels, EIM Business & Policy Research.

Internationalisation Patterns of Franchisors from a Small Country.

Kristian Philipsen, University of Southern Denmark.

HRM and Internationalisation Processes at SMEs: An Empirical Analysis

Mariasole Bannò & Francesca Sgobbi, Università degli Studi di Brescia.

Entrepreneurial Types, Export Market Orientation and Business Success: Evidence from UK Exporting SMEs

Jasmine Williams & Phil Megicks, University of Plymouth.

Stream: Growth

**Session 12: Understanding Successes and Failures in High-Growth Firms
(Room SØ-014)**

Chair: David Smallbone, Middlesex University Business School

Internal and External Determinants of SME Growth.

Minna Martikainen & Jussi Nikkinen, University of Vaasa.

The Contribution made by Mustard.UK.Com to the Investment Readiness of New and Young High Growth Businesses.

Dean Patton, University of Southampton, Susan Marlow, De Montfort University & Kul Sanghera, Business Link Birmingham..

Innovative Strategies in SMEs.

Flemming Poulfelt & Michael Jessen Holm, Copenhagen Business School.

One Decade Later– Following up the ‘Gröna Kvisten’ Prize-Winning High-Growth Firms.

Leona Achtenhagen, Jenny Helin, Leif Melin & Lucia Naldi, Jönköping International Business School

Exploring Failed SMEs: Towards Greater Understanding of Failure Factors.

Mika Pasanen, University of Kuopio.

Stream: Cases in Entrepreneurship:

**Session 13: Exploring patterns of Entrepreneurship in Real Life Firms
(Room SØ-052)**

Chair: Torben Bager, University of Southern Denmark

The Effects of Entrepreneurs' Social Skills and External Ties on the Success of Small Arts and Culture Companies.

Elmar D. Konrad, University of Dortmund.

Entrepreneurship, Recreating Consumption in Contemporary Culture – The Nav Case.

Johan Gaddefors, University of Gävle.

The Independent School of Sventon: A Part of the Public Sphere Rethought and Remade by Entrepreneurs. A New Framework for the Organization and Operation of Schools and a Strategic Use of School Actants and Professional Knowledge.

Pär Vilhelmson & Bengt Söderhäll, University of Gävle.

Small and Medium Sized Firms in Dynamic Environments – The Case of Finnish Furniture Manufacturers's Change Processes.

Karita Luokkanen, University of Vaasa & Rodrigo Rabetino, Universidad Autónoma de Barcelona.

Innovating the Discourse of Innovation - The Danish Independent Labels as Innovating Entrepreneurs.

Per Darmer, Copenhagen Business School.

Stream: Entrepreneurship Education

**Session 14: Different Approaches to Entrepreneurship Education
(Room SØ-044)**

Chair: Chris Steyaert, University of St. Gallen.

Doing Something Different! - Collaborative Approaches to Entrepreneurship Courses in Management Education.

Ragnar Ahlström Söderling, Dalarna University, Svante Brunåker, Gävle University, Erik Lindhult, Mälardalen University & Denise McCluskey, Dalarna University.

Three Perspectives to Evaluating Entrepreneurship Education: Evaluators, Programme Promoters and Policy Makers.

Ulla Hytti & Paula Kuopusjärvi, Turku School of Economics and Business Administration.

Current Practises and Evolutionary Trends in Finnish University-Based Enterprise Education.

Kaisu Paasio & Piia Nurmi, Turku School of Economics and Business Administration.

Guiding and Supporting Students' Career Planning and Entrepreneurship Spirit at Haaga Institute Polytechnic.

Timo Lampikoski, Haaga Institute Polytechnic & Tarja Römer-Paakkanen, Haaga Institute Polytechnic and University of Jyväskylä.

The Role of the Social Partners in Improving Managerial Competencies in Italy: An Empirical Investigation.

Giuseppe, Perrone, University of Tuscia.

Stream: Regional Advantages of Entrepreneurship:

**Session 15: Entrepreneurship in a Regional Perspective
(Room SØ-046)**

Chair: Anne-Mette Hjalager, Advance 1 Science Park.

Branding a Region.

Erik S. Rasmussen & Per Servais, University of Southern Denmark.

Resource Endowments of Nascent Entrepreneurs: A Multiple Country Study.

Colm O’Gorman, University College Dublin.

Entrepreneurial Activity in Developed versus Developing Regions: Does Motivation for Business Start-Up Matter?

Alberto Arias, Pontificia Universidad Javeriana & Iñaki Peña, Universidad de Deusto.

In the Shadow of the Dragon and the Tiger: Towards a New Understanding of Production Relocation, Innovation and Industrial Decline.

Poul Houman Andersen, Aarhus School of Business.

Crisis Management: Entrepreneurship and Social Capital in Local Business Communities.

Björn Berggren, Uppsala University, Nicolaus Lundahl, Royal Institute of Technology, Lars Silver, Uppsala University & Fatima Vegholm, Royal Institute of Technology

15.30-16.00: Coffee break

Room SC-033:

16.00-16.45: Finn Helmer, Corporate Entrepreneur within Technology: *The Roadmap to Entrepreneurial Success - Breaking in, Breaking out.*

16.45-18.00: Session 16-20

Stream: Change and Renewal in SMEs:

**Session 16: Change and Organizational Renewal in SMEs
(Room SØ 029)**

Chair: Bengt Johannisson, Vaxjö University

Towards Ambidexterity: The Nexus of Pro-Profit and Pro-Growth Business Models—Winning Entrepreneurial Strategies

Mary Han, Ryerson University.

Factors Affecting the Change and Organisational Renewal of Slovenia's Fast-growing Firms.

Maks Tajnikar & Lidija Zajec, University of Ljubljana.

Agile Company Development - Looking for a new Concept.

Jesper Rank Andersen, Hans Mikkelsen & Jens Ove Riis, Aalborg University.

Starting Anew Entrepreneurial Intentions and Realizations after Firm Exit

Veronique Schutjens, University of Utrecht, Erik Stam, University of Utrecht and Erasmus University Rotterdam & Ruud Ververs, University of Utrecht.

Stream: Managing knowledge processes in SMEs:

**Session 17: Innovation and Knowledge Processes in SMEs
(Room SØ-020)**

Chair: Hans Landström, Lund University

The Role of Online Communication in Open Source Software Development.

Sladjana Vujovic & John P. Ulhøi, Aarhus School of Business.

Patterns of Adaptation in Post-Entrepreneurial Knowledge Intensive Firms.

Dominic Coleman, Trinity College Dublin.

Organizational Learning within Innovative Smes - The Effect of Attitude, Culture and Prior Experience on Knowledge Development in Entrepreneurial Firms.

So-Jin Yoo, North East Wales Institute, Dylan Jones-Evans, North East Wales Institute & Wee-Liang Tan, Singapore Management University.

Non-Pecuniary Contributions to the Entrepreneurial Process from Venture Capital.

Jesper Lindgaard Christensen, Aalborg University.

Stream: Corporate Venturing:

**Session 18: Corporate Venturing in a Stakeholder Perspective
(Room SØ-065)**

Chair: Staffan Gullander, Linköping Institute of Technology.

Capital Structure Determinants of New Ventures.

Rainer Harms, Robert J. Breitenecker & Erich J. Schwarz, University of Klagenfurt.

Enhancing the Selection Capacity in Corporate Venturing.

Christian Vintergaard & Kenneth Husted, Copenhagen Business School.

Innovation, Corporate Venturing and Strategic Renewal in Spanish Privatized Companies.

Zulima Fernández, Ana María Romero Martínez, Elena Vázquez Inchausti, University of Madrid.

Intrapreneurial Opportunities. Exploring Corporate Ventures in the Public Sector.

Håkan Bohman & Håkan Boter, Umeå University.

Impressions of the Pitch: A Gendered Study of Impression Management in Presentations to Venture Capitalists.

Siri Terjesen, Cranfield University.

Stream: The New Challenge for SMEs and Entrepreneurship Research

**Session 19: Entrepreneurship in Transition – New Concepts and Methods
(Room SØ-014)**

Chair: Sören Salomo, Technical University of Berlin.

Conceptualising Entrepreneurship in a Transition Context.

David Smallbone, Kingston University, UK & Friederike Welter, Rhine-Westphalia Institute for Economic Research (RWI).

Entrepreneurship as “Meeting Place” – A Garbage Can Model of Entrepreneurship.

Carin Holmquist, Stockholm School of Economics.

Entrepreneurshipscape as a Measure of Corporate Entrepreneurship: The Model, its Operationalization and Linking it to Performance.

Mariusz Bratnicki & Wojciech Dyduch, The Karol Adamiecki University of Economics.

New Business Early Performance: Differences between Firms Started by Novice, Serial and Portfolio Entrepreneurs.

Gry Agnete Alsos, Nordland Research Institute, Lars Kolvereid & Espen John Isaksen, Bodø Graduate School of Business.

Stream: Managing and Developing Human Resources in SMEs

**Session 20: Human Capital Management
(Room SØ-052)**

Chair: Jesper Piihl, University of Southern Denmark.

Beyond Human Capital: The Application of Human Capital in new Venture Development.

Ingela Sölvell, Stockholm School of Economics.

Mapping the Road to Innovation: The Effects of Upper Echelon Human Capital and HRM on Innovation in Start-Ups.

Johan Maes & Luc Sels, Katholieke Universiteit Leuven.

What Factors Determine the Use of Venture Capital? Evidence from the Irish Software Sector.

Teresa Hogan, Dublin City University Business School & Elaine Hutson, University College Dublin.

Entrepreneurship without Entrepreneurs? Reclaiming a(n other) Psychology of Entrepreneurship Studies.

Chris Steyaert, University of St. Gallen.

19.30 – 23.30 : Galla Dinner in Tivoli: Restaurant NIMB, Bernstorffsgade 5, DK-1577 København V.

- Dinner
- Entertainment
- Award Ceremony

Friday November 26:

Conference Office: SØ-071

Study & Meeting rooms: SØ-029 (available from 9.50)
SØ-020 (available from 9.50)
SØ-065 (available from 9.50)

Room SC-033:

8.30-9.00: Claus Meyer, Corporate Entrepreneur within Food & Gastronomy: *New Flavours – The Taste of Entrepreneurship.*

9.00-10.00: Session 21-26

Stream: Complexity

**Session 21: Complexity in Entrepreneurial Research
(Room SØ-052)**

Chair: Mette Mønsted, Copenhagen Business School

Extreme Entrepreneurs - Challenging the Institutional Framework.

Bengt Johannisson, Växjö University & Caroline Wigren, Jönköping International Business School.

Complex Explanations of Order Creation, Emergence and Sustainability as Situated Entrepreneurship.

Ted Fuller, University of Teesside & Lorraine Warren, University of Southampton.

Entrepreneurial Commitment and Catastrophe Theory.

Alain Fayolle, E.M Lyon & Christian Bruyat, IUT de Valence.

Competence for Complexity.

Kerstin Wilde, University of Rostock.

Stream: Cases in Entrepreneurship:

**Session 22: Workshop on 'How to Write a Case Study'
(Room SØ-049)**

Presented by Dr Thomas Cooney, Dublin Institute of Technology.

Stream: Family Business:

**Session 23: The Life Cycle of Family Firms
(Room SV-089)**

Chair: Denise Fletcher, Nottingham Business School

What is Familiness? Towards a Theory of Family Firms.

María Asunción Sacristán Navarro, Francisco Javier Forcadell Martínez & Antonio Montero Navarro, Universidad Rey Juan Carlos.

Death, Divorce & Disease: Personal Life Events & the Business Life-Cycle

Claire Massey, Massey University, Candice Harris, Auckland University of Technology, & Kate Lewis, Massey University.

Intergenerational Differences in Financial Structure and Performance of Family Firms: A Comparison with Non-Family Firms.

Eddy Laveren, Universiteit Antwerpen, Vincent Molly, Universiteit Antwerpen, Ann Jorissen, Universiteit Antwerpen & Arthur Limère, Limburgs Universitair Centrum.

Stream: Corporate Venturing:

**Session 24: Exploring Opportunities in Corporate Venturing
(Room SV-108)**

Chair: Harry Nyström, University College of Gävle

From Pecking Order towards Strategic Financial Management in Smes.

Christoph Börner & Dietmar Grichnik, Heinrich Heine University Düsseldorf.

Opportunities in Corporate Venturing.

Christian Vintergaard, Copenhagen Business School.

Corporate Entrepreneurship in Management Buy-out.

Hans Bruining & Ernst Verwaal, Erasmus University Rotterdam.

Entrepreneurial S-Curve: A Conceptual Model for Managing Entrepreneurial Process.

Mary Han, Ryerson University.

Stream: The new challenge for SMEs and Entrepreneurship Research

**Session 25: Reflections on Entrepreneurial Research
(Room SØ-041)**

Chair: Per Darmer, Copenhagen Business School

Research into Entrepreneurial Network Competence: An Interplay of Network Relationship, Structure and Governance

Echo Q. Bao & Wai-Sum Siu, Hong Kong Baptist University.

Entrepreneurship and the Profit Zone Concept: Why Profit Models Theory doesn't Fit in the Small Firm's World

Johann Vallerand, Benoit Montreuil & Jacques Renaud, Laval University.

Bring Work Back Alive: Reconnecting Labour and Art in the Age of Creativity

Bent Meier Sørensen, Copenhagen Business School.

Stream: Interorganizational Perspectives in SMEs

Session 26: Managing Networks

(Room SØ-023)

Chair: Thomas Schøtt, University of Southern Denmark

Dilemmata in Managing Networks for Small and Medium Enterprises.

Jens Aderhold, Ralf Wetzel & Sigrid Duschek, Chemnitz University of Technology.

Organising for Learning – Adaptive and Innovative Learning in Customer-Supplier Relationships.

Torben Damgaard, Kristin Balslev Munksgaard, & Poul Rind Christensen, University of Southern Denmark.

Social Networks and Enterprise Development: A Trust-Based Perspective.

Teemu Kautonen, University of Newcastle Business School & Friederike Welter, Rhine-Westphalia Institute for Economic Research (RWI)

10.00-10.30: Coffee break

10.30-12.30: Sessions 27-33

Stream: Growth:

Session 27: Entrepreneurial Growth Processes

(Room SØ-023)

Chair: John P. Ulhøi, Aarhus School of Business

The Evolution of the Firms Created by Self-Employed among the Swedish Science and Technology Labor Force between 1990 and 2000.

Frédéric Delmar, Stockholm School of Economics, Karin Sjöberg, Jönköping International Business School & Karl Wennberg, Stockholm School of Economics.

High-Impact Entrepreneurship: How Some New Ventures Contribute More to Economic Growth.

Charles K. Waterson & Terence C. Sebor, University of Nebraska-Lincoln.

Company's Growth In Belgium, France, Italy, UK and Spain: A Search for a Common Classification and Prediction Model for Growth on the Basis of Logit and Rule Induction.

Arthur Limère, Limburgs Universitair Centrum, Eddy Laveren, Universiteit Antwerpen & Koen Vanhoof, Limburgs Universitair Centrum.

Which Entrepreneurs Expect to Expand their Businesses? Evidence from Survey Data in Lithuania.

Ruta Aidis & Tomasz Mickiewicz, University College London.

Stream: Cases in Entrepreneurship:

**Session 28: Workshop on 'How to Teach a Case Study'
(Room SØ-041)**

Hosted by Dr Thomas Cooney, Dublin Institute of Technology.

This workshop will feature a 15 minute presentation by each of the three finalists in the Case Study Competition organised by ECSB and sponsored by Dublin Institute of Technology. Following the presentations there will be a discussion on best practice with regard to the teaching of case studies.

Stream: Minorities Entrepreneurship

**Session 29: Patterns of Minorities in Entrepreneurship
(Room SV-108)**

Chair: Torben Damgaard, University of Southern Denmark

Entrepreneurship in Poland: The Asian Experience.

Catherine Levitt, The Ansoff Institute, Peter H. Antoniou, The Ansoff Institute, Kern Kwong, California State University & Katherine Whitman, Mount St. Mary's College.

Entrepreneurship and Age in The UK: A Comparative Analysis of New Venture Creation Among 3rd Age and Prime Age Individuals.

Mark Hart & Robert Blackburn, Kingston University.

Preferences and Productivity: Factors Influencing Time Allocation Decisions of Female and Male Entrepreneurs.

Ingrid Verheul, Erasmus University Rotterdam and University of Maastricht, Martin Carree, University of Maastricht and EIM Business and Policy Research & Roy Thurik, Erasmus University Rotterdam, EIM Business and Policy Research and Max Planck Institute for Research into Economic Systems.

Ethnic Entrepreneurs in a Transition Country: Their Utilisation of Social Capital, Motivation to Start their own Businesses, and Perceived Obstacles in Doing Business.

Bruce Mitchell & Mary Jesselyn Co, School of Economics and Management.

Recreating Marginality. The Peripheral Primary-Sector Entrepreneur to the Quaternary-Sector Entrepreneur Shift.

Frederic Bill, Växjö University.

Ethnic Minority Business and The Employment of Illegal Immigrants.

Trevor Jones, Monder Ram and Paul Edwards, De Montfort University.

Stream: High Tech SMEs:
Session 30: Managing High Tech SMEs
(Room SØ-052)

Chair: Ted Fuller, University of Teesside

Exploring the Impact of Ownership and Board Governance on Entrepreneurship in Small Technology-Based Firms.

Jonas Gabrielsson & Morten Huse, Norwegian School of Management.

Complex Project Management in Small High Tech Firms. Small Firms as Learning Models?

Mette Mønsted, Copenhagen Business School.

Human Resource Blueprints in High-Tech Start-Up Firms in Ireland: Replication of the Stanford Project of Emerging Companies

Mariabrisa Olivares & Mary Keating, University of Dublin

Management Competence and Development Speed of Young High-Technology Companies.

Sören Salomo, Jan Brinckmann & Hans Georg Gemünden, Technical University of Berlin.

Stream: Entrepreneurship Education
Session 31: Learning in Entrepreneurial Education
(Room SØ-049)

Chair: Håkan Bohman, Umeå University

Creativity among Entrepreneurship Students: An Explorative Investigation by Use of Psychometrics and Interviews.

Henrik Berglund, Chalmers University of Technology, Bengt Jansson, Göteborg University & Karl Wennberg, Stockholm School of Economics.

Mayer's Theory of Learning and the Use of Multi-media Resources in Entrepreneurship Education.

Laura Galloway, Heriot-Watt University.

Contesting Why a one Size Fits all Approach to Entrepreneurship Education, Evades the Needs of Students and Society

Henrik Knudsen, Vitus Bering and Iværkcenter Vejle & Peter Lindgren, Aalborg University.

Entrepreneurship Education: How Do We Measure Success?

Mark Hannan, Shirley-Ann Hazlett & Claire Leitch, Queen's University Belfast.

Internal Determinants of University Start-Up Activity: A Longitudinal Study of 141 U.S. Universities.

Rory P. O'Shea, MIT Sloan School of Management and University College Dublin, Thomas J. Allen, MIT Sloan School of Management, Arnaud Chevalier, University of Kent and London School of Economics & Frank W. Roche, University College Dublin.

Stream: Interorganizational Perspectives in SMEs
Session 32: Innovation in Firm Networks
(Room SV-089)

Chair: Poul Houman Andersen, Aarhus School of Business

Firm Emergence and Social Network Development..

Kim Klyver, University of Southern Denmark.

Openness to Strategic Networking as an Entrepreneurial Characteristic.

Zita Monkevičienė & Inga Uus, Kaunas University of Technology.

The Importance of Geographical Proximity for New Product Development Activities within Inter-firm Linkages: An Empirical Test.

Henrich Dahlgren, Copenhagen Business School.

Generating Innovation in a Small Firm Network: Observing the Cooperative Process and Defining an Interpreneurial Competence.

Xavier Lesage, Ecole Centrale Paris.

Stream: Complexity:

Session 33: Managing Entrepreneurial Complexity
(Room SØ-014)

Chair: Leona Achtenhagen, Jönköping International Business School.

Assessing Moving Targets: Analyzing the Impact of Transition Stages on Entrepreneurship Development.

Ruta Aidis, University College London and University of Amsterdam & Arnis Sauka, Jönköping International Business School and University of Latvia.

Managing Entrepreneurial Attention in the Organizational Complexity. Multidimensional Operationalization and Linking it to Entrepreneurial Orientation.

Mariusz Bratnicki & Przemyslaw Zbierowski, University of Economics in Katowice.

Managing Complexity in very Small Enterprise Clusters: The Case of Tourism.

Katherine Gundolf, Université Montpellier I, Annabelle Jaouen, Université Montpellier I & Stéphanie Loup, Université Montpellier I and Université Avignon

Opportunities, Resources and Portfolio Entrepreneurship.

Gry Agnete Alsos, Nordland Research Institute & Sara Carter, University of Strathclyde

Structural Conditions for Geographical Clusters Adaptability: The Complexity Science Perspective.

Vito Albino, Nunzia Carbonara, & Ilaria Giannoccaro, DIMeG, Politecnico di Bari,

12.30-13.30: Lunch

13.30-14.45: Sessions 34-38

Stream: The role of SMEs in Building Social and Economic Cohesion in Europe

**Session 34: SMEs and Entrepreneurship in Europe
(Room SØ-023)**

Chair: Terrence Mughan, Anglia Polytechnic University

Social Entrepreneurs Make a Difference - Ten Years Down the Road of a New Democracy.

Ethel Brundin, Jönköping International Business School, Eslyn Isaacs, University of the Western Cape, Kobus Visser, University of the Western Cape, Caroline Wigren, Jönköping International Business School.

The Strengths and Weaknesses of Estonian SMEs in the Context of an Enlarged Europe

David Smallbone, Middlesex University Business School & Urve Venesaar, Tallinn University of Technology.

Determinants of Entrepreneurship in Europe.

Isabel Grilo, DG Enterprise, European Commission & Roy Thurik, Erasmus University Rotterdam.

Linking Business Ownership and Perceived Administrative Complexity: An Empirical Analysis of 18 OECD Countries.

André Van Stel, Max Planck Institute for Research into Economic Systems and EIM Business and Policy Research & Viktor Stunnenberg, EIM Business and Policy Research and Erasmus University Rotterdam.

Stream: The new challenge for SMEs and Entrepreneurship Research

**Session 35: Research Methodologies in Entrepreneurial Research
(Room SØ-041)**

Chair: David Urbano, Middlesex University Business School

A Review of Research Methodology in Entrepreneurship: Current Practices and Trends (1999 -2003).

Dave Bouckenoghe, Marc Buelens, Dirk De Clercq & Annick Willem. Vlerick Leuven Gent Management School .

Studying Entrepreneurship: A Review of Methods Employed in Entrepreneurship Research 1985-2004.

Seonaidh McDonald, Bee Ching Gan & Alistair Anderson, Robert Gordon University.

A Meta-Ranking of TIM and Entrepreneurship Journals

Martin Schreier & Nikolaus Franke, Vienna University of Economics and BA.

How Should we Measure Entrepreneurial Activity? A Reexamination of the Gem's Approach and Data.

Julio O. De Castro, Alberto Maydeu & Rachida Justo, Instituto de Impresa.

Stream: Managing and Developing Human Resources in SMEs
Session 36: Managing Human Resources in SMEs
(Room SV-108)

Chair: Anne Bang, Copenhagen Business School

The Innovational Process Related to Conflicts, Conflict Resolutions and “Divorces” in Venture Teams.

Tommy Larsson, Sodertorn University College.

Habitual Entrepreneurs, Entrepreneurial Team Development and Business Group Formation.

Donato Iacobucci, Università Politecnica delle Marche & Peter Rosa, University of Edinburgh Management School.

Human Resource Practices in High Technology Smes- A Case Study.

Ana Veloso & José Keating, University of Minho.

Careers in SMEs.

Anne-Mette Hjalager, Advance 1 Science Park & Henrik Holt Larsen, Copenhagen Business School.

Stream: Interorganizational Perspectives in SMEs
Session 37: Patterns of Entrepreneurial Economies
(Room SØ-014)

Chair: Kristian Philipsen, University of Southern Denmark

Interorganisational Management in Entrepreneurial Economies.

Jesper Piihl & Poul Rind Christensen, University of Southern Denmark.

Entrepreneurial Autonomy, Incentives, and Relational Governance in Franchise Chains.

Olivier Cochet & Julian Dormann, Westfälische Wilhelms-Universität.

How to Promote Common Understanding of Quality in Mechanical Woodprocessing Industry's Network.

Kaija Arhio, Central Ostrobothnia Polytechnic.

Marketing in New Network Organizations: Perspectives of Network. Marketing in Regional Non-Hierarchical Networks.

Cornelia Zanger & Michael Wenisch, Chemnitz University of Technology.

Stream: Regional Advantages of Entrepreneurship
Session 38: Regional centres of Entrepreneurship
(Room SØ-052)

Chair: Elaine Hutson, University College Dublin

Financing Entrepreneurship in Different Regions: The Failure to Decentralise Financing to Regional Centres in Sweden.

Björn Berggren, Uppsala University, Christer Olofsson, Swedish University of Agricultural Sciences. & Lars Silver, Uppsala University.

Entrepreneurship, Social Capital and Community Development: The Case of the Israeli Kibbutz.

Sibylle Heilbrunn, Ruppin College.

Rural Entrepreneurship in England: A Localized Process?

Christos Kalantaridis, University College Northampton & Zografia Bika, University of Aberdeen.

Regional Innovation in a Becoming Perspective.

Tim Struck, University of Southern Denmark.

Using Local Initiatives to Influence Corporate Entrepreneurship – The Role of the Plant Manager.

Svante Brunåker & Harry Nyström, University College of Gävle.

14.45-15.00: Break

15.00-16.30: Breaking the Waves:

Room SC-033:

Future Strategy of ECSB

Annual Business Meeting of ECSB. Presented by Professor Antti Paasio, President of ECSB. Presentation of the ICSB Executive Board by President Sandra King-Kauanui

And the Winner of the Case Competition is....

Presented by Dr Thomas Cooney, Dublin Institute of Technology.

RENT XIV, 2005 in Naples

Presented by Mario Raffa , Università Degli Studi di Napoli Federico II.

Breaking the Waves of Entrepreneurship Research

Entrepreneurial Professor Bengt Johannisson, Växjö University.

16.30: Farewell Reception