

19 NOVEMBER

11:00-13:00

C V GROWTH	C VI CORPORATE	C VII NETWORK	C VIII CORPORATE
WELTER FRIEDRIKE ENTREPRENEURSHIP, GROWTH AND THE HIGH IMPACT FIRM: COMPARING INDIGENOUS AND FOREIGN FIRMS ABUBAKAR YAZID ABDULLAHI	KRAUS SASCHA AN INTEGRATIVE MODEL OF CORPORATE ENTREPRENEURIAL BEHAVIOR BELOUSOVA OLGA	RAFFA MARIO KNOWLEDGE MANAGEMENT IN VIRTUAL ENTERPRISE. A SMALL BUSINESS PERSPECTIVE EVANGELISTA PIETRO	SZERB LÁSZLÓ HOW WHY LEADS TO WHAT – THE MISSING LINK BETWEEN CORPORATE ENTREPRENEURSHIP AND STRATEGY THOREN KENT
UNDERSTANDING THE CHALLENGES TO GROWTH IN ENTREPRENEURIAL FIRMS: CASES FROM THE UK AND USA BLACKBURN ROBERT	FIRM PERFORMANCE AND OPTIMAL FIRM SIZE. ARE FAMILY FIRMS DIFFERENT? CUCCULELLI MARCO	DECISION MAKER ORIENTATION, ENVIRONMENTAL UNCERTAINTY AND THE GOVERNANCE ALLIANCES OF PRIVATELY HELD FIRMS GIBSON BRIAN	THE INFLUENCE OF ENVIRONMENTAL CHANGES AFTER EU-ACCESSION ON ENTERPRISE STRATEGIES AND STRUCTURES IN HUNGARY BALATON KAROLY
EXPLORATION PATTERNS IN GAZELLE FIRMS: A MULTIPLE CASE STUDY IN THE INTERNET TECHNOLOGY INDUSTRY FAEMS DRIES	ENTREPRENEURIAL ORIENTATION AND ENTREPRENEURIAL MANAGEMENT: SAME, DIFFERENT, OR BOTH? RANDERSON KATHLEEN	PARTNERING STRATEGIES IN THE UK BIOPHARMACEUTICAL SECTOR: IS COOPETITION A VALID OPTION FOR SMES? GURAU CALIN	INTENTIONS AND BEHAVIOR OF ENTREPRENEURIAL BUSINESS SUCCESSORS - AN EXTENSION OF THE THEORY OF PLANNED BEHAVIOR BRAUN MARKUS
PATTERNS IN BUSINESS MODELS: A CASE SURVEY GÜNZEL FRANZISKA	TEST OF ENTREPRENEURIAL ORIENTATION CONSTRUCT: THE CASE OF EMERGING MARKET HORTOVANYI LILLA	STRATEGIC NETWORKS AND REINFORCEMENT OF POSITIONAL ADVANTAGE IN NETWORKED ECONOMY KARJALAINEN JESSE	EMPIRICAL TEST OF A CONCEPTUAL MODEL TO FIND RELEVANT PPC PROCEDURES TO STRATEGIC ENTREPRENEURSHIP VILAS-BOAS DA SILVA MANUEL
STRATEGIC ENTREPRENEURSHIP AND THE GROWTH OF FIRMS: DETERMINANTS OF HOW FIRMS EXPAND SZABÓ ROLAND	ELEMENTS RELATED TO ENTREPRENEURIAL ORIENTATION. A CONTRIBUTION FROM ITALY. BETTINELLI CRISTINA	FORMAL VERSUS INFORMAL KNOWLEDGE NETWORKS IN SME'S ORGANIZATIONAL SETTING. CASE STUDIES USING SOCIAL NETWORK ANALYSIS. VITTORIA PATRIZIA	CORPORATE ENTREPRENEURSHIP IN ESTABLISHED ORGANIZATIONS: INTRAPRENEURSHIP ACROSS MULTIPLE LEVELS OF ANALYSIS GLASER LOTTE

19 NOVEMBER

11:00-13:00

C IX INNOVATION	C X REGIONAL DEVELOPMENT	M III ETHNIC & FAMILY
BAMMENS YANNICK	SMALLBONE DAVID	PAASIO ANTTI
HUMAN CAPITAL OF ENTREPRENEURIAL TEAMS IN HIGH-TECH FIRMS GUERRA DANIELA	START-UPS AS DRIVERS OF MARKET MOBILITY: AN ANALYSIS AT THE REGION-SECTOR LEVEL FOR THE NETHERLANDS FOLKERINGA MICKEY	CORPORATE ENTREPRENEURSHIP IN FAMILY FIRMS: A RESEARCH-ORIENTED LITERATURE REVIEW WEISMEIER-SAMMER DANIELA
PRODUCT DEVELOPMENT PROCESS IN SMALL SOFTWARE DEVELOPING COMPANIES: A DYNAMIC CAPABILITIES APPROACH IAKOVLEVA TATIANA	SELF-EMPLOYMENT AND THE BUSINESS CYCLE: CO-MOVEMENT AND CAUSALITY. EVIDENCE FOR SPAIN AND USA. GOLPE ANTONIO	CASH HOLDINGS OF SMALL AND MEDIUM SIZED PRIVATE FAMILY FIRMS: EXPLORATORY EVIDENCE ON THE EFFECT OF GENERATIONAL EVOLUTION STEIJVERS TENSIE
SUBSIDY AND NETWORKING: THE EFFECTS OF DIRECT AND INDIRECT SUPPORT PROGRAMS IN THE CLUSTER POLICY NISHIMURA JUNICHI	EXPLORING THE IMPACT OF REGIONAL FACTORS ON ENTREPRENEURIAL INTENTIONS: PRELIMINARY RESULTS FROM FINLAND KIBLER EWALD	GROWTH HISTORIES HOW HIGH-GROWTH FAMILY FIRMS RELATE TO COMPANY HISTORY BRUNNINGE OLOF
EVALUATION OF RESOURCES AND CAPABILITIES TO SUPPORT SMES' INNOVATION PROCESS RIPPA PIERLUIGI	ENTREPRENEURIAL BEHAVIOUR PAVING THE WAY TO INNOVATIVE MILIEU – PHENOMENOGRAPHIC STUDY OF THE INTERPLAY BETWEEN LOCAL FOOD PRODUCERS AND RESEARCHERS KYRÖ PAULA	INDIVIDUALISM AND SOCIAL RESPONSIBILITY OF ENTREPRENEURS REASSESSED SAUKA ARNIS
MODELING PRODUCT MANAGEMENT ORIENTATION OF SMES ROACH DAVID	THE IMPORTANCE OF MARGINALITY LUNDSTROM ANDERS	RESEARCHING IMMIGRANT ENTREPRENEURIAL DEVELOPMENT: AN ETHNOGRAPHIC STUDY OF POLISH ENTREPRENEURS IN LEICESTER VERSHNININA NATALIA

19 NOVEMBER

14:00-16:00

C V GROWTH	C VI CORPORATE	C VII OTHER	C VIII FINANCE
SZABÓ ROLAND	HORTOVANYI LILLA	HYTTI ULLA	MINOLA TOMMASSO
ECONOMIC FREEDOM AND ENTREPRENEURIAL GROWTH IN THE EXTREME WARTIOVAARA MARKUS	DIVERSIFICATION OF YOUNG, SMALL FIRMS BAPTISTA RUI	THE EXAMINATION OF COMPETITIVENESS IN THE HUNGARIAN SME SECTOR: CONFIGURATION IN A DIFFERENT WAY SZERB LASZLO	SURVIVAL OF START-UPS: EVIDENCE ON PERSONAL CHARACTERISTICS AND LENDER EVALUATIONS MIETTINEN MARIKA
MODELLING THE ROLE OF HUMAN CAPITAL ON NEW VENTURE GROWTH: A DIRECT CAPABILITY AND AN INDIRECT FINANCIAL EFFECT HELLEBOUGH DAVID	WHAT MAKES FOR AN EFFECTIVE BOARD OF DIRECTORS IN FAMILY BUSINESSES? AN EXPLORATORY STUDY. BETTINELLI CRISTINA	STUDYING THE IMPACT OF REGULATION ON ENTREPRENEURSHIP: HOW TO OVERCOME CURRENT CONFLICTING RESULTS? JACQUEMIN AMÉLIE	ENTREPRENEURS' PERCEPTIONS OF THE BENEFITS OF ADVISOR INVOLVEMENT IN THE PROCESS OF ACQUIRING VENTURE CAPITAL FUNDING LAHTI TOM
HAVE UK SMALL ENTERPRISES BEEN VICTIMS OF THE 'CREDIT CRUNCH'? KITCHING JOHN	STRATEGIC ENTREPRENEURSHIP IN THE VALUE SYSTEM: - THE ROLE OF R&D ALLIANCES IN THE VALUE CHAIN RECONFIGURATION PROCESSES OF MATURE INDUSTRIES ROALDSEN INGRID	BOREDOM AND PASSION: TRIGGERS OF HABITUAL ENTREPRENEURSHIP NEERGAARD HELLE	CAN BOOTSTRAPPING BE LEARNT FROM EXPERIENCE? THE ROLE OF HUMAN CAPITAL FOR EXPLAINING BOOTSTRAPPING ORIENTATION IN NEW BUSINESSES WINBORG JOAKIM
SMALL FIRMS' COMPETITIVE STRATEGIES IN A CRISIS INDUSTRY: THE FRENCH WINE PRODUCERS IN THE LANGUEDOC-ROUSSILLON REGION DUQUESNOIS FRANK	STRATEGIC RENEWAL, COOPERATION AND PERFORMANCE: A CONTINGENCY APPROACH SAEZ-MARTINEZ JOSE	TOWARD A HERMENEUTICAL METHODOLOGY FOR ENTREPRENEURSHIP RESEARCH IN A RADICAL SUBJECTIVIST PARADIGM STREB CHRISTOPH	UNDERSTANDING THE START-UP FUNDING PROCESS IN VENTURE CAPITAL BACKED AND NON-VENTURE CAPITAL BACKED FIRMS HOGAN TERESA
GROWTH STRATEGIES OF EUROPEAN VIRTUAL TEAMS OF E-ENTREPRENEURS: A MULTIPLE CASE STUDY APPROACH MATLAY HARRY	EVIDENCE ON INDIVIDUAL DECISION MAKING IN THE CONTEXT OF UNIVERSITY PATENTING IN GERMANY WILHELM SVEN	ENTREPRENEURSHIP THEORIZING IN PERSPECTIVE: REVISITING EXTREME ENTREPRENEURS WIGREIN CAROLINE	CASH CONVERSION CYCLE IN SMES MARTINEZ-SOLANO PEDRO

19 NOVEMBER
14:00-16:00

C IX	C X	M III
EDUCATION	REGIONAL DEVELOPMENT	ETHNIC & FAMILY
ROY THURIK	NEERGAARD HELLE	ERZSÉBET CZAKÓ
THE ROLE OF UNIVERSITY'S ENTREPRENEURIAL CLIMATE IN THE ENTREPRENEURIAL DECISION-MAKING PROCESS GEISSLER MARIO	INSTITUTIONS AND ENTREPRENEURSHIP: THE ROLE OF THE RULE OF LAW HARTOG CHANTAL	ECONOMIC POSITION OF MINORITIES IN SOUTH SLOVAKIA EMPLOYED BY SME ENTREPRENEURS STRAZOVSKA HELENA
PROFESSIONAL INTENTIONS OF UNIVERSITY STUDENTS: A CROSS-REGIONAL COMPARISON HAASE HEIKO	DETERMINANTS OF REGIONAL STARTUP RATIO: INDEPENDENT STARTUPS VS. NEW SUBSIDIARIES IN DIFFERENT INDUSTRIES IKEUCHI KENTA	ENTREPRENEURIAL EFFORTS BY IMMIGRANTS: A LONGITUDINAL STUDY FOR PORTUGAL MENDONÇA JOANA
A NEW APPROACH TO TESTING THE EFFECTS OF ENTREPRENEURSHIP AND ENTERPRISE EDUCATION AMONG SECONDARY SCHOOL PUPILS LEPOUTRE JAN	CO-MOVEMENT AND CAUSALITY BETWEEN SELF-EMPLOYMENT, UNEMPLOYMENT AND REAL ACTIVITY IN THE EU-12 GOLPE ANTONIO	NECESSITY- OR OPPORTUNITY-DRIVEN? – SUCCESS FACTORS OF ETHNIC ENTREPRENEURS' BEHAVIOR IN GERMANY OZGA JOANNA
BEYOND THE PATENT: WHAT AFFECTS THE ACADEMIC PATENTS EXPLOITATION? PARENTE ROBERTO	REGIONAL INNOVATION AND ENTREPRENEURIAL CAPABILITIES AS DRIVERS OF ECONOMIC GROWTH VENDRELL-HERRERO FERRAN	ENTREPRENEURSHIP IN FAMILY BUSINESS BY MEANS OF THE ORGANIZING CONTEXT RAMIREZ-PASILLAS MARCELA
UNIVERSITY STUDENTS AND ENTREPRENEURSHIP: PERSONALITY CHARACTERISTICS, SPECIFIC QUALIFICATION AND INTENTION TO START-UP QUIEROS ETTY	ENTREPRENEURIAL EXIT AND ENTREPRENEURIAL ENGAGEMENT VAN DER ZWAN PETER	AN EMPIRICAL ANALYSIS OF AUSTRALIAN HOME-BASED BUSINESS SIZE AND PROFIT PERFORMANCE STANGER ANTHONY

19 NOVEMBER

16:15-17:45

C V GROWTH	C VI MARKET ORIENTATION	C VII INTERNATIONAL	C VIII FINANCE
PETHEO ATTILA DETERMINANTS OF JOB SATISFACTION ACROSS THE EU-15: A COMPARISON OF SELF-EMPLOYED AND PAID EMPLOYEES MILLAN TAPIA JOSE MARIA	LEITAO JOAO MANAGEMENT AND NETWORK SKILLS OF TURKISH IT FOUNDERS: IMPACTS ON MARKET ORIENTATION ZAMANTILI NAYIR DILEK	COONEY THOMAS IS ENTREPRENEURIAL TEAM MEMBER RECRUITMENT SHAPED BY TYPE OF ENTREPRENEUR AND ENVIRONMENTAL CONTEXT? FARQUHARSON MARIS	LANDSTROM HANS FIRST-ROUND VALUATION OF ANGEL-BACKED COMPANIES: WHO WINS THE BATTLE? COLLEWAERT VERONIEK
INTERPERSONAL RELATIONSHIPS AND FAILURE OF COOPERATION BETWEEN SME'S PELLEGRIN-BOUCHER	SCHUMPETERIAN ENTREPRENEURIAL PRICING OF TIE-INNOVATIVE CABLE SERVICES LEITAO JOAO	MARKET ORIENTATION IN ENTREPRENEURIAL FIRMS: IMPLICATIONS FOR GROWTH SAARENKETO SAMI	HUMAN CAPITAL AND INITIAL CAPITALISATION: EXPLORING THE INFLUENCE OF ENTREPRENEURIAL CHARACTERISTICS ON START-UP FINANCE. FREEL MARK
THE VALUE OF AN EDUCATED POPULATION FOR AN INDIVIDUAL'S ENTREPRENEURSHIP SUCCESS MILLAN TAPIA JOSE MARIA	ORGANIZATIONAL FORMALIZATION AND UNEXPECTED RESISTANCE SÖLVELL INGELA	ENTERPRISE CROSS BORDER COOPERATION AS A FORM OF INTERNATIONAL ENTREPRENEURSHIP SMALLBONE DAVID	ENTREPRENEURIAL ORIENTATION:GROWTH AND PROFITABILITY OF FINNISH SMALL AND MEDIUM-SIZED ENTERPRISES SOININEN JUHA
EARLY INTERNATIONALIZATION, SURVIVAL, AND GROWTH OF EXPORT SALES CIESLIK JERZY	EXAMINING THE IMPACT OF RESPONSIVE AND PROACTIVE MARKET ORIENTATION ON FIRMS' TECHNOLOGY COMMERCIALIZATION SUCCESS STÖRMER THORSTEN	FOREIGN TRADE PROMOTION AND INTERNATIONAL ACTIVITIES OF SMES - EMPIRICAL EVIDENCE FROM GERMANY CHRISTIAN HAUSER	HYPER-GROWTH OF SMES: EVIDENCES FROM EUROPEAN COMPANIES MINOLA TOMMASO

19 NOVEMBER
16:15-17:45

C IX
OTHER

CHRISTINA BOARI

TRADE CREDIT AND BANK INFORMATION
MONOPOLY: AN EMPIRICAL EVIDENCE FROM
PORTUGUESE SMALL MEDIUM SIZE ENTERPRISES

ANA PAULA GAMA

TRUST AND STRATEGY IN THE PRE-
CONTRACTUAL PHASE OF SME COLLABORATIONS

MATTHIAS FINK

LAMOROUS ICONS OR NEXT-DOOR EXAMPLES?
EXPLORING ENTREPRENEURIAL ROLE MODELS

NIELS BOSMA

ENTREPRENEURSHIP POTENTIALS OF SWISS
REGIONS – A COMPARISON BASED ON CLUSTER
ANALYSIS

KERSTIN WAGNER

M III
GREEN

HARANGOZO GABOR

ENTREPRENEURIAL ATTRIBUTES AND
ENVIRONMENTAL CONCERN AMONG
CLEANTECH ENTREPRENEURS: HOW GREEN
IS THE CLEAN

ISAKSSON ANDERS

GREEN DECISION MAKING AND DECISION
SUPPORT SYSTEMS IN SMES AND LARGE
CONSTRUCTION FIRMS IN SWEDEN

VANYUSHYN VLADIMIR

GREEN MANAGEMENT PRACTICES AT THE
MANUFACTURING ENTERPRISES – AN
INTERNATIONAL COMPARISON

HARANGOZO GABOR

20 NOVEMBER

9:00-10:30

C V GROWTH	C VI INCUBATION	C VII SPIN-OFF	C VIII SOCIAL
HEIMONEN TOMI ARE FIRM GROWTH AND PERFORMANCE THE SAME OR DIFFERENT CONCEPTS IN EMPIRICAL ENTREPRENEURSHIP STUDIES? AN ANALYSIS OF THE DEPENDENT AND INDEPENDENT VARIABLES KIVILUOTO NIKLAS	VOLERY THIERRY PROMOTING THE ENTREPRENEURS OF TOMORROW: ENTREPRENEURSHIP EDUCATION AND START-UP INTENTIONS AMONG SCHOOLCHILDREN CLAUSEN TOMMY	PETHEO ATTILA WHAT DETERMINES THE NUMBER OF SPIN-OFFS GENERATED BY EUROPEAN UNIVERSITIES? DE CLEYN SVEN	CSILLAG SÁRA THE IMPACT OF SOUTH ASIAN MICROFINANCE INSTITUTIONS' CORPORATE GOVERNANCE MECHANISMS ON THEIR SOCIAL AND FINANCIAL PERFORMANCE: AN EXPLORATORY STUDY. BACQ SOPHIE
THE DEVELOPMENT OF HIGH GROWTH AND HIGHLY SUCCESSFUL SMES IN EASTERN FINLAND HEIMONEN TOMI	THE POTENTIAL FOR THE DEVELOPMENT OF OPPORTUNITY-ORIENTED ENTREPRENEURSHIP IN CROATIA: AN INSTITUTIONAL PERSPECTIVE FUDURIC NIKOLINA	THE INFLUENCE OF VERTICAL AND SHARED LEADERSHIP WITHIN NEW VENTURE FOUNDERS' TEAMS ON THE PERFORMANCE OF SPIN-OFFS DESTRO FEDERICA	IMPLEMENTING SUSTAINABLE DEVELOPMENT POLICIES IN VERY SMALL BUSINESS: THE ROLE OF THE TERRITORIAL AND COMPETITIVE LEGITIMACY OF THE MANAGER IN THE FRENCH CONTEXT. COURRENT JEAN-MARIE
THE CREATION OF STRATEGY FOR HYPER GROWTH IN THE SME. BETWEEN DOMINANT LOGIC, PARADOXICAL STRATEGIC THOUGHTS AND PRACTICES CHANUT-GUIEU CÉCILE	BUSINESS INCUBATORS: ADAPTATION OF BEST PRACTICE INTO A NORDIC CONTEXT HYTTI ULLA	DO THE SPIN DOCTORS MATTER? THE GENESIS OF PROJECT IDEAS AND KNOWLEDGE TRANSFER TO SMES ECKL VERENA	WHAT DO WE KNOW ABOUT SOCIAL ENTREPRENEURSHIP: AN ANALYSIS OF EMPIRICAL RESEARCH HOOGENDOORN BRIGITTE
HIGH TECH ENTREPRENEUR'S GROWTH ORIENTATION AS A MEDIATOR IN THE RELATIONSHIP BETWEEN PERCEIVED OPPORTUNITIES & PERCEIVED RESOURCES AND REALIZED GROWTH RANNIKKO HEIKKI	TECHNOLOGY BUSINESS INCUBATORS AS ENGINES OF GROWTH: TOWARDS A DISTINCTION BETWEEN TECHNOLOGY INCUBATORS AND NON-TECHNOLOGY INCUBATORS RATINHO TIAGO	THE EMERGENCE OF A KNOWLEDGE-INTENSIVE INDUSTRY: A STUDY OF THE RFID INDUSTRY O'GORMAN COLM	FAMILY OWNERSHIP, INNOVATION AND OTHER CONTEXT VARIABLES AS DETERMINANTS OF SUSTAINABLE ENTREPRENEURSHIP IN SMES: AN EMPIRICAL RESEARCH STUDY UHLANER LORRAINE

20 NOVEMBER

9:00-10:30

C IX CULTURE	C X REGIONAL DEVELOPMENT	M III ETHNIC & FAMILY
BALTRUSAITYTE-AXELSON JURGITA NASCENT ENTREPRENEURS' PERCEPTIONS OF ENTREPRENEURIAL CLIMATE IN LATVIA AND THE UNITED STATES BALTRUSAITYTE-AXELSON JURGITA	VAN STEL ANDRE MICRO DATA BASED MACRO LEVEL COMPETITIVENESS MEASUREMENT MARKUS GABOR	PRIMECZ HENRIETT GENDER IDENTITIES AND PRACTICES: INTERPRETING WOMEN ENTREPRENEURS' NARRATIVES DÍAZ CHRISTINA
ENTREPRENEURSHIP AND THE BUSINESS CYCLE KOELLINGER PHILIPP	THE NEW ELITES AND ORGANISED CRIME IN THE WESTERN BALKANS: OBSTACLES TO ENTREPRENEURSHIP AND ECONOMIC DEVELOPMENT ATELJEVIC JOVO	GENDER AND GROWTH IN SMES: THE FINNISH CASE ERIKSSON PÄIVI
WHY SHOULD WE BE INTERESTED IN ENTREPRENEURIAL VALUES? THE IMPORTANCE OF ENTREPRENEURIAL VALUES FOR FIRM DEVELOPMENT RAICH MARGIT	BUSINESS R&D SUBSIDIES IN GERMANY: DO THEY WORK? SCHULTZ CHRISTIAN	HOW BUSINESS NETWORKS INFLUENCE INNOVATIVENESS IN WOMEN-OWNED FIRMS? FUENTES-FUENTES MAR
ENTREPRENEURIAL RISK TAKING AND RISK MANAGEMENT: AN EMPIRICAL INVESTIGATION IN TWO MICRO-SIZED RESTAURANTS SEAN DODD	ENTREPRENEURSHIP AND ECONOMIC GROWTH: THE OPTIMAL BUSINESS OWNERSHIP RATE AND THE ROLE OF TERTIARY EDUCATION VAN STEL ANDRE	EMBEDDEDNESS OF ARAB WOMEN ENTREPRENEURS IN ISRAEL HEILBRUNN SIBYLLE

20 NOVEMBER

11:00-13:00

C V GROWTH	C VI CREATIVITY	C VII GLOBALIZATION	C VIII SOCIAL
BALATON KÁROLY DEVELOPPING AND TESTING A TYPOLOGY OF GROWTH STRATEGIES OF ENTREPRENEURIAL IT SERVICE FIRMS WITMEUR OLIVIER	BACQ SOPHIE THE UNEQUAL CONTRIBUTION OF EMPLOYEES' IDEAS TO FIRMS' INNOVATIVE PERFORMANCE ANDRIES PETRA	SZABÓ ROLAND COGNITIVE AND DEMOGRAPHIC FACTORS INFLUENCING THE EXPORT INTENTIONALITY OF NASCENT ENTREPRENEURS MATTHEWS CHARLES	PALIN GARY COMMITTED TO THE REAL INTEGRATION THE CASE OF SUNFLOWER PUBLIC SERVICE COMPANY CSILLAG SARA
I CAN'T GET NO SATISFACTION— NECESSITY ENTREPRENEURSHIP AND PROCEDURAL UTILITY KOELLINGER PHILIPP	BLUE OCEAN VERSUS COMPETITIVE STRATEGY: ENTREPRENEURIAL GROWTH AND SUSTAINABILITY BURKE ANDREW	GLOBALIZATION AND THE RECOVERY OF SMES IN THE GERMAN TEXTILE INDUSTRY: COLLECTIVE RESEARCH, ACTIVITIES OF INTERMEDIARY ORGANISATIONS AND THE OCCUPATION OF NEW MARKETS AS SUCCESS FACTORS TRETTIN LUTZ	SOCIAL ENTREPRENEURSHIP: MANAGEMENT DEVELOPMENT IN EAST-FLANDERS, BELGIUM. OVERVIEW AND CHALLENGES DE STEUR DANIEL
WHAT DOES THE OWNER-MANAGER WANT AND GET OUT OF THE BUSINESS? – RELATIONSHIPS BETWEEN WORK VALUES, FIRM STRATEGY AND DRAWINGS FROM THE COMPANY SJÖGRÉN HELENA	ORGANIZATIONAL CREATIVITY THROUGH CORPORATE ENTREPRENEURSHIP: PRESENTATION OF A NEW MODEL GOXE FRANCOIS	SMES' USE OF THE INTERNET AND THE INTERNATIONAL OPERATIONS VANYUSHYN VLADIMIR	CORPORATE SOCIAL RESPONSIBILITY IN SMALL FIRMS - ILLUSION OR BIG BUSINESS? EMPIRICAL EVIDENCE FROM THE NETHERLANDS. BRAND MARYSE
THE INFLUENCE OF MARKET ORIENTATION AND BRAND ORIENTATION ON SME PERFORMANCE LAUKKANEN TOMMI	DOES THE AUTONOMY OF ENTREPRENEURIAL TEAMS' MEMBERS CONTRIBUTE TO DEVELOP A NEW DECISION-MAKING PROCESS? SOUROUR EL ANDOULSI	PORTFOLIO ENTREPRENEURS IN DEVELOPING NATIONS AND RISK: A NEW THEORETICAL UNDERSTANDING' MALFENSE FIERRO ANTONIO	THE PROMISE OF SOCIAL FRANCHISING AS A MODEL TO ACHIEVE SOCIAL GOALS VOLERY THIERRY
DIFFERENTIATING ENTREPRENEURS FROM FAMILY BUSINESS FOUNDERS A MODEL OF THE INFLUENCE OF OWNERSHIP FLEXIBILITY ON SMALL BUSINESS GROWTH, AND EVIDENCE ON FRENCH SMES. HAMELIN ANAIS	AN EMPIRICAL INVESTIGATION OF ENTREPRENEURIAL ORIENTATION AND ITS PERCEPTION AMONGST VARIOUS STRATIFICATION GROUPS IN INDIAN TECHNOLOGY DRIVEN FIRMS TRIPATHY ANSHUMAN		SOCIAL ENTERPRISE IN HUNGARY – THE SAME OR DIFFERENT? PETHEO ATTILA

20 NOVEMBER

11:00-13:00

C IX	C X	M III
LEARNING & COMMUNITY OF PRACTICE	INTRAPRENEURS	ETHNIC & FAMILY
ELFRING TOM	BETTINELLI CRISTINA	VERHEUL INGRID
EXPERIENTIAL EXPLORATIVE RESEARCH – AN UNEXPLOITED OPPORTUNITY FOR ENTREPRENEURSHIP EDUCATION RESEARCH KYRÖ PAULA	INTRAPRENEURS WORKING AS ENTREPRENEURS MARTIARENA ALOÑA	EXPLORING CEO COMPENSATION AND DIVIDEND PAYOUT IN PRIVATE FAMILY FIRMS: THE CONSEQUENCES OF OWNERSHIP DISPERSION MICHIELS ANNELEEN
TAKEOVERSHIP 2.0: FROM PULP INFORMATION TO COMMUNITY OF PRACTICE ? RICHOMME-HUET KATIA	EFFECTS OF FUNCTIONAL AND NUMERICAL FLEXIBILITY ON NEW VENTURES INNOVATION VOUDOURIS IRINI	CONFLICTS IN TWO-GENERATION FAMILY OWNED BUSINESSES DURING THE SUCCESSION PROCESS – AN OVERVIEW OF THE LITERATURE KITTEL KATHARINA
WORKPLACE EFFECT ON NASCENT ENTREPRENEURS AND THE PROCESS OF ORGANIZATION CREATION IN TAIWAN TSUCHIYA RYUICHIRO	EVALUATING THE PERFORMANCE OF OPEN INNOVATION NETWORKS PEISTRUP MATTHIAS	PERFORMANCE OF SENIOR ENTREPRENEURS: DOES THE AGE OF START-UP ENTREPRENEURS AFFECT EMPLOYMENT CREATION? VERHEUL INGRID
THE SEARCHING ENTREPRENEUR - A PROGRAM EVALUATION OF GROUP INTERVENTIONS AND INDIVIDUAL INTERVENTIONS TO DEVELOP NETWORKING COMPETENCE OF ENTREPRENEURS IN AGRICULTURE VERSTEGEN JOS	NURTURING INNOVATION IN FAMILY FIRMS: THE INFLUENCE OF HUMAN CAPITAL RESOURCES BAMMENS YANNICK	SECURING POST-SUCCESSION CONTINUITY THROUGH KNOWLEDGE TRANSFER KRAUS SASCHA
WHAT SMES EXPECT FROM UNIVERSITY: EVIDENCES FROM INDONESIA INDARTI NURUL	PERSEVERANCE STRATEGIES FOR ENTERPRISING INDIVIDUALS VAN GELDEREN MARCO	DETERMINANTS OF RESEARCH PARTNERSHIP FORMATION BY JAPANESE HIGH-TECH START-UPS OKAMURO HIROYUKI